



2024 Buyer's Guide

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ACCOUNTING TAX AND FINANCE

Brad Nelson CPAs, PLLC

Product: CPA Services for Physical Therapy
Contact: Brad Nelson, CPA
2901 Emerson Avenue
Parkersburg, WV 26104
brad@nelsontaxandfinance.com
304-422-5700
www.nelsontaxandfinance.com



Accounting and proactive tax services for Physical Therapy businesses. Our firm has a proven track record for growth efficiency and strategy. Contact us for a free Benchmarking Analysis for your business! All you need is last year's financial statements.

BILLING, COLLECTIONS, REVENUE MANAGEMENT SERVICES

ALS Integrated Services LLC

Product: Billing collections and revenue cycle management
Contact: Amy Smith
4130 Linden Avenue
Suite 180 PMB 1069
Dayton, OH 45432
info@alsintegratedsvc.com
513-334-8199
www.alsintegratedsvc.com

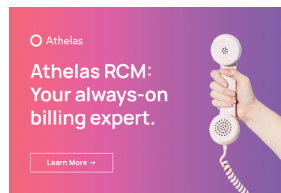


ALS Integrated Services is a full-service billing provider specializing in PT OT and SLP billing for private practice owners. RMC can be a time-consuming and complex process. ALS will alleviate this burden so you and your staff can focus on your patients. We do not outsource our accounts.



Athelas

Product: Athelas RCM
Contact: Greg Martinez
160 S Whisman Road
Mountain View, CA 94041
greg@athelas.com
801-309-1815
www.athelas.com



Insurance companies are making it harder for medical practices to get paid – but at Athelas we take care of payors so that you can focus on taking care of patients. Reclaim your time and maximize your revenue with Athelas RCM the all-in-one AI-powered financial performance platform designed for healthcare.

Medical Claims & Billing Express

Product: Billing Credentialing/Contracting Services
Contact: Medical Claims & Billing Express
MCBExpress@comcast.net
215-900-3818



Full Medical Billing & Credentialing Services!
Reviewing EOBs One-Person Contact (No Waiting on Phone Lines) Online Access to View Claims (*Transparent Working Relationship) & More!

WebPT

Product: WebPT Billing and WebPT RCM
Contact: Daniel Cooper
625 S 5th Street
Phoenix, AZ 85004
sales@webpt.com
866-221-1870, option 1
www.webpt.com/products/billing-software



No matter how your practice bills, WebPT's industry-leading solutions can help get you paid faster. Keep your billing in-house with our user-friendly (and cost-effective) billing software or outsource your billing to WebPT RCM—the physical therapy industry's largest revenue cycle management service staffed by the most tenured experts.



BUSINESS MANAGEMENT/PRACTICE CONSULTING

Gawenda Seminars & Consulting

Product: Consulting & Education for PT, OT, and SLP Practices

Contact: Rick Gawenda
PO Box 971862
Ypsilanti, MI 48197-0224
rick@gawendaseminars.com
661-645-1490
www.gawendaseminars.com



Expert Consulting for PT, OT, and SLP in:
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MT CONSULTING

Product: Mergers & Acquisitions Advisory & Business Broker Services

Contact: Tony Lynch
944 County Line Road
Bryn Mawr, PA 19010
tony@mtbizbrokers.com
610-527-8400
www.mtbizbrokers.com



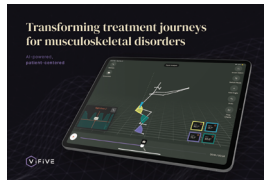
MT Consulting provides full-service business broker and business valuation services for physical therapy practice owners. Since 1992, the MT Team has successfully completed hundreds of healthcare deals nationwide. We help owners maximize their business value and deliver the best possible deal. Ready to Sell? Call for a Free Consultation.

CLINICAL OUTCOME TOOLS/ASSESSMENT

ViFive

Product: ViFive Clinic App

Contact: Hali Jones
hali@vifive.ai
862-579-9948



The ViFive Clinic app is a 3D motion analysis lab created for physical therapists treating MSK disorders. Our platform includes in-person telemedicine and RTM services. Leveraging vision based artificial intelligence we provide clinicians with quantitative data and powerful visuals to enhance patient education and clinical decision making.

CONTINUING EDUCATION

International Academy of Orthopedic Medicine - US

Product: Certification in Orthopedic Manual Therapy

Contact: Alexander Wielohorski
1917 Abbott Road, Suite 200
Anchorage, AK 99507
alexanderw@iaom-us.com
907-206-0495
www.iaom-us.com



Enhance your skills as a therapist with a Certification in Orthopedic Manual Therapy. This program focuses on patient-centered approaches and advanced clinical reasoning. Achieving the COMT designation is recognized worldwide and improves patient outcomes. IAOM-US provides MSK COMT training for the spine and extremities.

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DOCUMENTATION & SCHEDULING

Ginger Desk

Product: Virtual Assistant Services for Health Care Practitioners

Contact: Ginger Desk
hello@gingerdesk.com
778-997-6582
www.gingerdesk.com



Ginger Desk provides on-demand pre-trained professional virtual medical office assistants (VAs) to health and wellness practitioners. We are women-led and run. Founded by Dr. Julie Durnan ND who has run multiple efficient integrated health clinics for the past 20 years. Ginger Desk combines the magic of concierge support provided by real live humans doing the work with custom digital workflows. And we adhere to the strictest of health regulations across all states and provinces. Our VAs come pre-trained and are experts in your EMR. Best of all you pay only for the support your practice needs. We bill based on task and practice volume. Discover Admin Freedom. Reach out to our friendly team at hello@gingerdesk.com to find out how we can support you and your practice. We are here to help!



TurboPT

Product: Turbopt.com - Documentation EMR & Practice Management Software

Contact: Member Services
sales@turbopt.com
800-628-8980
www.turbopt.com



TurboPT with over 30 years in the industry offers an advanced EMR system with AI-powered documentation. Its tools streamline practice management enabling efficient patient care and data handling and are designed for modern PT healthcare needs. Make your day easier with TurboPT!

MARKETING

Practice Promotions

Product: The Ultimate PT Marketing System™

Contact: Trey Myers
7305 Hancock Village Drive, Suite 117
Chesterfield, VA 23832
trey@practice-promotions.com
855-701-1767
www.practicepromotions.net/marketing-partner-
apta-pps-members



Need new patients NOW? Want predictable revenue that allows you to hire confidently, expand your clinic ... maybe take a vacation? The Ultimate PT Marketing System™ is the best all-in-one PT marketing solution in North America to help exceed your new patient goals. Now with PT-Specific Google Ads included.

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WebPT

Product: WebPT Reach

Contact: Daniel Cooper
625 S 5th Street
Phoenix, AZ 85004
sales@webpt.com
866-221-1870, option 1
www.webpt.co/3Zbxxdv



Stop patient dropout, improve patient engagement, and drive new patients to your practice with WebPT Reach, the only marketing software specifically designed for outpatient physical therapy. Reach works with most EMR systems and features automated email marketing online review and directory management an HEP and a patient mobile app.





MOBILE TECHNOLOGY

Sway Medical

Product: Sway Mobile App – Balance & Cognitive Testing

Contact: Doug Tauchen
32 S Lewis Avenue
Tulsa, OK 74104
doug.tauchen@swaymedical.com
918-900-2951
www.swaymedical.com



Sway Medical's mobile application is FDA cleared for balance and cognitive testing. We provide Clinicians and Athletic Trainers validated objective evaluations for sports injuries fall risk cognitive wellness balance and more. Normative data remote testing baseline testing sideline assessments and surveys in an all-in-one easy to use mobile medical device.

OCCUPATIONAL HEALTH/FUNCTIONAL CAPACITY TESTING

webFCE

Product: Functional Capacity/Occupational/Health & Wellness Testing

Contact: Chris Mammola
2207 Concord Pike, #446
Wilmington, DE 19803
chris@webfce.com
833-327-8323
www.webfce.com



webFCE is a revolutionary software that enables you to add new lines of service with no capital investment. Our innovative solutions and evidence-based tools help you bring new customers in the door while using your existing equipment. FCE/Occupational Testing, Fast Employment Screening, Fall/Health Risk Assessments, Fitness/Wellness tools, Dictation and more!

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ORTHOTICS

NuNee by K-Neesio LLC

Product: Augment your exercise therapy plan with proven pain relief

Contact: Michael Emmerling
info@nuneeshop.com
585-217-1792
www.nuneeshop.com



The NuNee patellar bracing system is clinically proven to relieve pain and improve function for even the most challenging cases of anterior knee pain. NuNee allows therapists to focus on the progression of their exercise rehab plan while improving patient compliance and outcomes. Email info@nuneeshop.com for your FREE SAMPLE today!

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Fulton

Product: Elevate patient comfort with Fulton insoles!

Contact: Libie Motchan
libie@walkfulton.com
202-281-0229
www.walkfulton.com



Fulton is a modern brand of arch support offering custom-molding cork insoles that deliver many of the benefits of custom orthotics at an OTC price. Improve patient comfort reduce pain and prevent injury with Fulton! Say goodbye to foot knee and back pain and hello to better way to walk!





OUTCOMES

FOTO Patient Outcomes

Product: FOTO Patient Outcomes

Contact: Sales

marc.dinkel@nethealth.com

800-482-3686

www.fotoinc.com



FOTO is the industry-leading outcomes management solution that allows rehab therapists to manage quality care metrics track patient satisfaction and market therapist and clinic successes. FOTO measures use the most advanced science and risk adjustment to accurately benchmark against rehab therapy peers nationwide and help patients achieve their goals faster.

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WebPT

Product: WebPT Outcomes

Contact: Daniel Cooper

625 S 5th Street

Phoenix, AZ 85004

sales@webpt.com

866-221-1870, option 1

www.webpt.co/3GMqsJd



Enhance patient care with WebPT Outcomes, the leading patient outcomes tracking software for physical therapists. WebPT Outcomes features a large library of standardized, industry-recognized tests. Because it's built into the WebPT EMR, providers have access to the largest benchmarking database in the country. Plus, it includes MIPS reporting.

PATIENT ENGAGEMENT

GuidePT

Product: Digitally Assisted Subjective Examination Platform

Contact: Bruce Carrington

bcarrington@rehabilitationhealth.com

434-473-3733

www.guidept.com



GuidePT is a digitally assisted subjective examination platform that provides a pre-visit patient specific question and answer experience. A detailed report including recommendations for providers is generated prior to a patient attending their initial evaluation session. GuidePT can help practices improve patient evaluations save time and generate new clinic revenue.



PATIENT PORTAL AND MESSAGE

TurboPT

Product: TurboPT

Contact: Member Services

sales@turbopt.com

800-628-8980

www.turbopt.com



TurboPT's EMR system integrates AI-driven tools to enhance EMR and practice management. Its patient portal offers secure messaging and streamlined scheduling leveraging AI for improved patient engagement and communication efficiency.



WelcomeWare

Product: World's First Live-Streaming Receptionist Platform

Contact: Willie Hayden

PO Box 4689

Greenwich, CT 06831

sales@welcomeware.live

203-496-8905

www.welcomeware.live



Physical therapy clinics are having an impossible time covering their front desks because of challenges with hiring, staff leaves, and demands for remote work. WelcomeWare enables PT clinics to scale their front desk teams across any location, at any time with an all-in-one hardware and software platform.

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PRACTICE MANAGEMENT SOFTWARE/EMR

Jane App

Product: Jane App
Contact: Support
138 E 13th Street, 500
North Vancouver, BC CAN V7L 0E5
support@jane.app
+1 844-310-JANE (5263)
www.jane.app



Jane is an all-in-one health and wellness practice management platform designed to be helpful to you, no matter how or where you practice. Available online and on any device, Jane offers branded online booking, scheduling, insurance management, customizable charting, online intake forms, patient reminders, integrated payment processing, telehealth and more!

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Net Health Therapy for Clinics

Product: Net Health Therapy for Clinics
Contact: Sales
40 24th Street, 3rd Floor
Pittsburgh, PA 15222
marc.dinkel@nethealth.com
800-411-6281
www.nethealth.com/therapy-for-clinics



Net Health Therapy for Clinics is a specialized EMR that enables outpatient rehab therapy practices to differentiate and grow their services. Thousands of clinics including some of the largest in the US rely on this solution's automation scalability patient engagement and customization capabilities to operate at peak efficiency and grow.

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Practice Perfect EMR + Management Software

Product: Take the pain out of your practice!
Contact: Steven Presement
2-344 North Rivermede Road
Concord, ON L4K3N2
info@practiceperfectemr.com
877-809-8085
www.practiceperfectemr.com



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Practice Pro

Product: EMR/Practice Management Software
Contact: Karthik Rao
100 Tamarack Circle
Skillman, NJ 08558
karthik@ptpracticepro.com
609-356-0417
www.ptpracticepro.com/?utm_source=PPSBuyersGuide



Practice Pro is a 100% web-based EMR and practice management software for therapy practices with everything you need to run your clinic in one single solution: Scheduling, Clinical Documentation, Billing and Collections, Outcomes, Referral Management, Patient Portal and more.

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TurboPT

Product: TurboPT
Contact: Member Services
sales@turbopt.com
800-628-8980
www.turbopt.com



TurboPT with over 30 years in the industry offers an advanced EMR system with AI-powered documentation. Its tools streamline practice management enabling efficient patient care and data handling and are designed for modern PT healthcare needs. Make you day easier with TurboPT!



WebPT

Product: WebPT
Contact: Daniel Cooper
625 S 5th Street
Phoenix, AZ 85004
sales@webpt.com
866-221-1870, option 1
www.webpt.co/3CuZpzD



With a 40% market share, WebPT is the leading software platform for outpatient rehab. The web-based system offers documentation, scheduling, billing solutions, analytics, outcomes tracking, marketing tools, an HEP, and system integrations. The award-winning company has a 99% retention rate and 99.9% uptime rate.

PT CENTER DEVELOPMENT/PARTNERSHIP

US Physical Therapy

Product: Partnership Opportunities
Contact: US Physical Therapy
1300 W Sam Houston Parkway, #300
Houston, TX 77042
info@usph.com
800-580-6285



US Physical Therapy offers private practice owners a unique partnership model: one where you retain significant equity, keep the identity of your practice, and continue to make decisions in an ownership role. Continue to enjoy your autonomy while leveraging USPh's financial resources and expertise to help you grow your business.

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REHAB THERAPY PRODUCTS AND TOOLS

EcoPro Products LLC

Product: EcoPro Pillow cover
Contact: Brook Phillips
PO Box 89
Santa Barbara, CA 93101
brook@ecoproproductsllc.com
844-532-6776
www.ecoproproductsllc.com



Founded in 2015, EcoPro Products is a Physical Therapist owned business that specializes in developing eco-friendly products for health care professionals. Our EcoPro pillow cover line completely replaces cloth or paper pillow cases with a wipe able and easy to clean alternative, reducing overall clinic laundry by 80%.

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Enovis

Product: Chattanooga® LightForce®
Contact: Sales Support
101 Lukens Drive, Suite A
New Castle, DE 19720
sales@lightforcemedical.com
877-627-3858
www.lightforcemedical.com



As part of Enovis™ Chattanooga® is the world's largest manufacturer of rehabilitation equipment for treating musculoskeletal neurological and soft tissue disorders. For over seven decades Chattanooga® has set a benchmark for excellence. Our products contribute to better treatment outcomes in private practices training rooms hospitals and home settings worldwide.

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Hudson Aquatic Systems

Product: Improve patient outcomes and increase profit by adding aquatic therapy equipment from Hudson

Contact: Tammy Verba
1100 Wohlert Street
Angola, IN 46703
info@hudsonaquatic.com
888-206-7802
www.hudsonaquatic.com



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Contact: Customer Service
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Minneapolis, MN 55447
customerservice@optp.com
800-367-7393
www.optp.com



OPTP offers an extensive selection of therapy, fitness and wellness products including lumbar rolls, mobilization belts, rehab tools and more. By collaborating with renowned health and wellness experts, OPTP produces high-quality tools and resources, available at exclusive professional or distributor pricing levels. Learn more at OPTP.com.

Prometheus Group, The

Product: Premier and Legacy Solutions for Pelvic Health & Orthopedic Rehabilitation

Contact: Richard Poore
1 Washington Street, Suite 3171
Dover, NH 03820
dpoore@theprogrp.com
603-749-0733
www.theprogrp.com



Premier and Legacy Solutions for Pelvic Health & Orthopedic Rehabilitation

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Sanctband USA

Product: Resistance Training Products & Flossbands

Contact: Billy Lai
billy.shi@sanctband.com
917-392-5934
www.sanctbandusa.com



Sanctband seamlessly enhances your journey across Physiotherapy Fitness and Sports Enhancement. Established as a reliable brand in 2008 Sanctband is committed to prioritizing quality and optimizing user performance. Our products crafted with excellence in Malaysia are distributed globally through trusted partners. Learn more at www.sanctbandusa.com.

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REMOTE THERAPEUTIC MONITORING

SaRA Health

Product: SaRA: RTM Made Easy

Contact: Steven

210 SW Market Street

Kansas City, MO 64063

sales@srahealth.com

913-609-4710

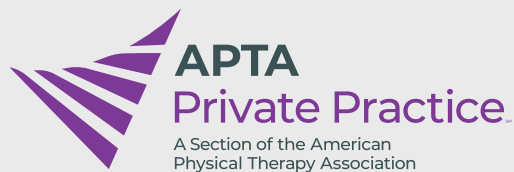
www.srahealth.io



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